



Bill Long Lectures for the National Business Institute

JUNE 2004

The National Business Institute, Invited Lecturer
How to Litigate Your First Civil Trial in New York
Buffalo, New York, June 2004

In June 2004 the National Business Institute invited Bill to speak as a lecturer on the topic "How to Litigate Your First Trial". This CLE presentation was geared for the younger associate attorney, early in his/her career as a civil trial lawyer. Over the course of the lecture a number of speakers discussed each aspect of the civil trial, including jury selection, opening statements, direct and cross examination of witnesses, evidence topics, presenting an expert and closing arguments. The presentation took place in Buffalo, New York.